

Situation

Western Forms manufactures aluminum concrete forms for cast-in-place concrete walls. The forms are used in over 55 countries for building concrete foundations, concrete housing (low to high rise structures), commercial concrete projects, and a wide variety of precast concrete applications.

Challenge



In a tumultuous raw material environment (aluminum, steel, and form Components) supply chain leadership struggled to get a clear picture of how fluctuating demand impacted inventory management and cash flow.

Action



BUCS delivered near-real time Backlog reporting for accounting and manufacturing staff to manage vendor and customer relationships effectively.



BUCS built demand and manufacturing planning master trends, including sales orders, purchase orders, stock orders, and manufacturing orders to capture the true state of how demand was being met at all stages.



BUCS provided safety stock reporting for supply chain staff to understand what vendors, materials, and customers were at risk. The reporting incorporated supplier and material lead times, warnings when safety stock risk thresholds were met based on historical/present/projected demand, and more.

Result

15% Increase
in on-time complete orders

30% Decrease
in aged/stale inventory
due to improved
purchasing quantity
and lead time accuracy

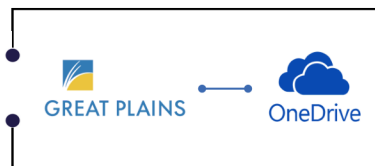


“When our demand declined, we were able to slow purchasing, manage our inventory well, and maintain healthy cash flow because BUCS reporting helped us see our true demand.”

Carlos Cardona
Operations & Procurement Director



Systems Integrated



BUCS launched the first version of our platform in 2016 to help mid-market companies improve performance through better information. This idea has blossomed into an end-to-end data management platform used by high-growth organizations, private equity firms, and top professional service firms. They rely on our platform to drive efficiency and increase decision velocity, resulting in value creation greater than 5% of revenue.