

## Situation

Unified Door & Hardware Group is a value-add distributor of doors and hardware. Unified is a private equity roll-up with 15 companies across 28 locations.

Unified continues to enhance its national footprint through acquisitions.

## Challenge



The company spent valuable resources attempting to create a reliable data warehouse and consolidated data structure that could be used for reporting.



Shortcomings led to a manual, time-consuming consolidation and lack of reliable information needed for real-time analysis.

## Action



Connected 25 QuickBooks instances, 2 Microsoft NAV instances, and other ERP and job management systems.



Developed a consolidated data structure and normalized data from different systems and instances into one easy to use data layer.



Built numerous dashboards on consolidated data structure allowing for real-time analysis at holding company or operating company level.



Consolidated AR, AP, and Job reporting with the ability to drill down by company/location, job and customer/vendor.

## Result

32

disparate data sources consolidated

1

holistic view of the business

-1 FTE

reduction in FP&A staff



“BUCS was able to integrate and consolidate more than 30 disparate data sources in a matter of weeks. The benefits were felt across the organization. The speed of information has driven efficiencies well beyond the cost.”

Matt Thompson  
Vice President of Finance



## Systems Integrated



BUCS launched the first version of our platform in 2016 to help mid-market companies improve performance through better information. This idea has blossomed into an end-to-end data management platform used by high-growth organizations, private equity firms, and top professional service firms. They rely on our platform to drive efficiency and increase decision velocity, resulting in value creation greater than 5% of revenue.