

Situation

JCI Industries is a multi-location provider of electrical and mechanical solutions for industrial, water and wastewater markets.

They provide mechanical and electrical equipment and parts, pump and electric motor repair, equipment packaging, fabrication and factory-authorized repair services throughout the midwestern United States.

Challenge



At any point in time, JCI had hundreds of active of projects across their various locations. It was possible that the projects required custom parts and third-party resources to be completed.



The company had a monthly WIP report that provided month-end balances by project, but it was often outdated by the time it was completed and circulated to locations managers.



As a result, it provided minimal understanding into how to improve the process.

Action



Connected ERP and operating applications to BUCS proprietary FP&A purpose-built platform.



Automated the process to create a real-time WIP report, arming location managers with more and better visibility into active projects and other key KPIs across the business.



Identified opportunities to improve WIP, including automated scheduling and procurement alerts to accurately communicate risks in their supply chain and proactively manage project completion.

Systems Integrated



Result

20%

Increase in Revenue

\$3 Million

Reduction in Inventory

80%+ On-Time

(up from 50%)

4 Day Reduction
in Number of Days to Complete



"By seamlessly merging our ERP into the BUCS platform, we revolutionized JCI Industries' project oversight and WIP transparency. Through automated reporting and proactive supply chain risk management, we not only ensured punctual project completion but also elevated customer satisfaction, fostering growth and enhancing cash flow."

Brad Gulley
Vice President



BUCS launched the first version of our platform in 2016 to help mid-market companies improve performance through better information. This idea has blossomed into an end-to-end data management platform used by high-growth organizations, private equity firms, and top professional service firms. They rely on our platform to drive efficiency and increase decision velocity, resulting in value creation greater than 5% of revenue.