

Situation

Flint Group is a collection of residential home service businesses across the country. Its focus is on plumbing, HVAC, electrical, and related home service segments.

Flint Group continues to expand its footprint through inorganic growth strategies.

Challenge



Due to its inorganic growth, Flint Group needed assistance consolidating information from disparate business systems while pursuing efforts to integrate to similar ERP and operational platforms.



Likewise, Flint Group needed a way to aggregate metrics to inform business process alignment across the multiple portfolio companies.

Action



Connected and consolidated financial data for 8 portfolio companies utilizing QuickBooks Enterprise, QuickBooks Online, and Sage Intacct ERPs. Consolidated operational information for each company once integrated with ServiceTitan home services management software.



Provided monthly, weekly, and near-real-time dashboarding for portfolio level performance monitoring, which enabled goal-setting and accountability across the different leadership teams.



Enabled 100% automated data import templates for newly acquired companies transitioning ERPs.

Results

25 hours/month
time savings for Flint leadership in information gathering and reporting

100%
accuracy of historical data imported when integrating new acquisition financial data into the portfolio



“BUCS is our centralized hub for data across our platforms, our one source of truth. Our partnership has not only eliminated hours and hours of manual work, but it has also helped us more efficiently achieve our growth strategies.”

Austin Soendker
Vice President of Finance



Systems Integrated



BUCS launched the first version of our platform in 2016 to help mid-market companies improve performance through better information. This idea has blossomed into an end-to-end data management platform used by high-growth organizations, private equity firms, and top professional service firms. They rely on our platform to drive efficiency and increase decision velocity, resulting in value creation greater than 5% of revenue.